

C!Print Madrid supports the graphic art actors in the Spanish market

The second edition of C!Print Madrid, which will take place on the 6th, 7th and 8th of October 2015 at Casa de Campo – Pabellón de Cristal, will present a **global offer**, ranging **from gift personalisation to wide format printing**. This trade show will also accompany the development of the graphic art market: a sector that had approximately **6,607 companies** and **40,000 employees** in **Spain** by the end of 2014.



In today's rapidly changing market, important trends are emerging. Notably, **retail** has become a major factor in the growth of companies. Even though people born after the 1980's are more likely to shop online 85% of them consider **packaging as an essential part of their buying experience**. Indeed, merchandising, packaging, POS or labels transmit information about the brand, the product and its universe and are therefore essential in a purchasing decision. For example, companies that offer **eco-friendly**

packaging have a sales growth of 2% to 4%. In this manner, printing plays an important role in the customer's experience: brand image, the customer's presence at the point of sale, purchasing decision, customer loyalty.

But, over the last few years, the one trend that has greatly impacted the customer has been **personalisation**, a phenomenon seen even in large-scale marketing campaigns such as Coca-Cola. Thanks to innovative digital techniques – printing or cutting –designers have a variety of new creative possibilities. These techniques respond to the strong personalisation demands in the **graphic art market** but also to those of **new markets** such as **decoration** and **interior architecture**.



The Spanish graphic art field is changing. Activities are converging and offers are diversifying. **New techniques** such as 3D printing and **emerging markets** such as interior decoration are being introduced to this sector. C!Print Madrid accompanies this phenomenon by **breaking down technical and market barriers**. Promotional gifts, packaging, textile, decoration, architecture, POS... the **whole graphic art sector** will be reunited in the same location and **brought to life** in the **Creative PLUG&PLAY Workshop**.

Press release based on a study published by Deloitte and AGM.